

Before Starting the CoC Application

The CoC Consolidated Application consists of three parts, the CoC Application, the CoC Priority Listing, and all the CoC's project applications that were either approved and ranked, or rejected. All three must be submitted for the CoC Consolidated Application to be considered complete.

The Collaborative Applicant is responsible for reviewing the following:

1. The FY 2019 CoC Program Competition Notice of Funding Available (NOFA) for specific application and program requirements.
2. The FY 2019 CoC Application Detailed Instructions which provide additional information and guidance for completing the application.
3. All information provided to ensure it is correct and current.
4. Responses provided by project applicants in their Project Applications.
5. The application to ensure all documentation, including attachment are provided.
6. Questions marked with an asterisk (*), which are mandatory and require a response.

1A. Continuum of Care (CoC) Identification

Instructions:

Guidance for completing the application can be found in the FY 2019 CoC Program Competition Notice of Funding Availability and in the FY 2019 CoC Application Detailed Instructions.

Please submit technical questions to the HUD Exchange Ask-A-Question at <https://www.hudexchange.info/program-support/my-question/>

Resources:

The FY 2019 CoC Application Detailed Instruction can be found at:

<https://www.hudexchange.info/e-snaps/guides/coc-program-competition-resources>

The FY 2019 CoC Program Competition Notice of Funding Availability at:

<https://www.hudexchange.info/programs/e-snaps/fy-2019-coc-program-nofa-coc-program-competition/#nofa-and-notices>

1A-1. CoC Name and Number: NC-504 - Greensboro, High Point CoC

1A-2. Collaborative Applicant Name: Partners Ending Homelessness

1A-3. CoC Designation: CA

1A-4. HMIS Lead: Partners Ending Homelessness

1B. Continuum of Care (CoC) Engagement

Instructions:

Guidance for completing the application can be found in the FY 2019 CoC Program Competition Notice of Funding Availability and in the FY 2019 CoC Application Detailed Instructions.

Please submit technical questions to the HUD Exchange Ask-A-Question at <https://www.hudexchange.info/program-support/my-question/>

Resources:

The FY 2019 CoC Application Detailed Instruction can be found at:

<https://www.hudexchange.info/e-snaps/guides/coc-program-competition-resources>

The FY 2019 CoC Program Competition Notice of Funding Availability at:

<https://www.hudexchange.info/programs/e-snaps/fy-2019-coc-program-nofa-coc-program-competition/#nofa-and-notice>

Warning! The CoC Application score could be affected if information is incomplete on this formlet.

1B-1. CoC Meeting Participants.

For the period of May 1, 2018 to April 30, 2019, applicants must indicate whether the Organization/Person listed:

- 1. participated in CoC meetings;**
- 2. voted, including selecting CoC Board members; and**
- 3. participated in the CoC’s coordinated entry system.**

Organization/Person	Participates in CoC Meetings	Votes, including selecting CoC Board Members	Participates in Coordinated Entry System
Local Government Staff/Officials	Yes	Yes	No
CDBG/HOME/ESG Entitlement Jurisdiction	Yes	Yes	No
Law Enforcement	Yes	No	No
Local Jail(s)	No	No	No
Hospital(s)	Yes	Yes	No
EMS/Crisis Response Team(s)	No	No	No
Mental Health Service Organizations	Yes	Yes	No
Substance Abuse Service Organizations	Yes	Yes	Yes
Affordable Housing Developer(s)	Yes	Yes	Yes
Disability Service Organizations	Yes	Yes	No
Disability Advocates	Yes	Yes	No
Public Housing Authorities	Yes	Yes	Yes
CoC Funded Youth Homeless Organizations	Yes	Yes	Yes
Non-CoC Funded Youth Homeless Organizations	Yes	Yes	No

Youth Advocates	No	No	No
School Administrators/Homeless Liaisons	Yes	Yes	No
CoC Funded Victim Service Providers	Yes	Yes	Yes
Non-CoC Funded Victim Service Providers	Not Applicable	No	No
Domestic Violence Advocates	Yes	Yes	No
Street Outreach Team(s)	Yes	Yes	No
Lesbian, Gay, Bisexual, Transgender (LGBT) Advocates	Yes	Yes	No
LGBT Service Organizations	Yes	Yes	No
Agencies that serve survivors of human trafficking	Yes	Yes	No
Other homeless subpopulation advocates	Yes	Yes	No
Homeless or Formerly Homeless Persons	Yes	Yes	No
Mental Illness Advocates	Yes	Yes	No
Substance Abuse Advocates	Yes	Yes	No
Other:(limit 50 characters)			
VA/Veterans organizations	Yes	Yes	No
DSS/Public Health	Yes	Yes	No
Tiny House Community Development Inc./Landlords	Yes	Yes	No

1B-1a. CoC’s Strategy to Solicit/Consider Opinions on Preventing/Ending Homelessness.

Applicants must describe how the CoC:

- 1. solicits and considers opinions from a broad array of organizations and individuals that have knowledge of homelessness, or an interest in preventing and ending homelessness;**
- 2. communicates information during public meetings or other forums the CoC uses to solicit public information;**
- 3. takes into consideration information gathered in public meetings or forums to address improvements or new approaches to preventing and ending homelessness; and**
- 4. ensures effective communication with individuals with disabilities, including the availability of accessible electronic formats, e.g., PDF. (limit 2,000 characters)**

1. The CoC’s Governance Charter lists targeted stakeholders it proactively seeks to join the CoC including: nonprofit service providers, victim service agencies, faith-based organizations, government, local municipalities, businesses, advocates, public housing authorities, schools, mental health agencies, hospitals, universities, affordable housing providers, law enforcement, veteran service organizations, and persons with lived experience. The Membership Committee is responsible for seeking a representative from those stakeholders. The Governance Charter mandates the Board “seek strategic input from the membership and ensure ongoing communications with members on the status of collective impact efforts.” Membership is free, and board meetings are open to anyone wishing to attend.

2. All CoC Board and Membership meetings are open. In addition, the CoC and/or Collaborative Applicant will hold public meetings to discuss, solicit, and collect feedback on a variety of topics. This past year, the Collaborative

Applicant, on behalf of the CoC, held four community forums including funders, business community members, faith-based organizations, representatives from the police department, city and county officials, and individuals with lived experience. Invitations for these events were sent out via our weekly newsletter in addition to personal phone calls.

3. The CoC utilizes committees to do vital work of the CoC including HMIS, Coordinated Entry, Advocacy, Housing Resource, Nominating, System Performance and Evaluation, and Strategic Planning. Committees give members the opportunity to share their specific skills, knowledge, or experiences around topics in which they are interested.

4. All CoC information (policies, minutes, agendas, etc.) is available in digital format, including PDF, upon request. In addition, the CoC will make reasonable accommodations to any person wishing to participate in the CoC, so they can participate without hindrance.

1B-2. Open Invitation for New Members.

Applicants must describe:

- 1. the invitation process;**
 - 2. how the CoC communicates the invitation process to solicit new members;**
 - 3. how the CoC ensures effective communication with individuals with disabilities, including the availability of accessible electronic formats;**
 - 4. how often the CoC solicits new members; and**
 - 5. any special outreach the CoC conducted to ensure persons experiencing homelessness or formerly homeless persons are encouraged to join the CoC.**
- (limit 2,000 characters)**

1. The CoC has an annual invitation that is published in the CoC newsletter, on the CoC and Collaborative Applicant (CA) websites, and in the Guilford Nonprofit Consortium newsletter. There are no fees required to be a member of the CoC; the only requirement is a 2-page application which is given to the Membership Committee (MC) to process.

2. The CoC is proactive in seeking new members to ensure a variety of stakeholders, which reflects all who participate in directing homeless services in Guilford County. Additionally, the CoC invites participation in a variety of ways: the CoC website lists all Board-Membership meeting dates, times, and locations; as does the CA website. The CA publishes a weekly newsletter via listserv that includes the dates, times, and locations of Board-Membership meetings. Also, an annual public invitation is issued through the CoC, CA, & Guilford Nonprofit Consortium websites to encourage new organizations and individuals to join.

3. All CoC information is available in digital format upon request. In addition, the CoC will make reasonable accommodations to any person wishing to participate in the CoC, so they can participate without hindrance.

4. The CoC is always seeking new members. The MC ensures we have stakeholders representing the categories identified in the Governance Charter (GC). If there is not a representative from one of those groups, the MC gets feedback from the Board and/or Membership on who might be a good fit in the community and call that person to encourage membership.

5. The CoC understands the importance of having persons with lived experience participate in the CoC. The GC requires that we have a person with

lived experience on the Board. In addition, the Homeless Union, a group of persons with lived experience, recently formed and became a member of the CoC, and this group is active in meetings. In addition, meeting locations are off the bus line, and the CoC does not charge dues.

1B-3. Public Notification for Proposals from Organizations Not Previously Funded.

Applicants must describe:

- 1. how the CoC notifies the public that it is accepting project application proposals, and that it is open to and will consider applications from organizations that have not previously received CoC Program funding, as well as the method in which proposals should be submitted;**
- 2. the process the CoC uses to determine whether the project application will be included in the FY 2019 CoC Program Competition process;**
- 3. the date(s) the CoC publicly announced it was open to proposal;**
- 4. how the CoC ensures effective communication with individuals with disabilities, including the availability of accessible electronic formats; and**
- 5. if the CoC does not accept proposals from organizations that have not previously received CoC Program funding or did not announce it was open to proposals from non-CoC Program funded organizations, the applicant must state this fact in the response and provide the reason the CoC does not accept proposals from organizations that have not previously received CoC Program funding.**
(limit 2,000 characters)

1. The Collaborative Applicant (CA), Partners Ending Homelessness, publicly announced the request for proposals (RFP), indicating an open acceptance of new and renewal applicants. The final version of the RFP was published on July 15, 2019, via the weekly newsletter listserv, shared via the CA and CoC Facebook pages on July 22, and included in the Guilford Nonprofit Consortium listserv on July 23, 2019. These notifications go to the entire membership of the CoC and to others who have requested to be on the newsletter list. Notifications are easily shared via email by any of the newsletter recipients. Potential new and renewal project applicants received updates on the application process, a local timeline, and links to HUD resources via regular emails beginning July 12, 2019, and continuing throughout the competition period. Prior to a community-wide information session on June 13, 2019, the CA posted draft versions of the RFP, timeline, and application resources on the CoC and CA websites.
2. New and renewal project proposals are reviewed by the CA to confirm they meet threshold requirements, scored by a third party, consultant with decades of experience with CoC applications, who is not affiliated with any of the Guilford CoC agencies, then reviewed by the CoC System Performance and Evaluation Committee with regards to organizational capacity, strategic priority, project approach and design, cost effectiveness, and alignment with CoC goals and priorities, and ranked using the Guilford County CoC review and selection process.
3. July 15, 2019
4. All publications are via digital, electronic means and formats and accessible to person with disabilities.
5. N/A. This statement accompanies electronic postings: "As always, the CoC is open to consideration of new projects and agencies that meet the criteria listed in the RFP and fill unmet needs in the Guilford County system to end and

prevent homelessness."

1C. Continuum of Care (CoC) Coordination

Instructions:

Guidance for completing the application can be found in the FY 2019 CoC Program Competition Notice of Funding Availability and in the FY 2019 CoC Application Detailed Instructions.

Please submit technical questions to the HUD Exchange Ask-A-Question at <https://www.hudexchange.info/program-support/my-question/>

Resources:

The FY 2019 CoC Application Detailed Instruction can be found at:

<https://www.hudexchange.info/e-snaps/guides/coc-program-competition-resources>

The FY 2019 CoC Program Competition Notice of Funding Availability at:

<https://www.hudexchange.info/programs/e-snaps/fy-2019-coc-program-nofa-coc-program-competition/#nofa-and-notices>

Warning! The CoC Application score could be affected if information is incomplete on this formlet.

1C-1. CoCs Coordination, Planning, and Operation of Projects.

Applicants must select the appropriate response for each federal, state, local, private, other organizations, or program source the CoC included in the planning and operation of projects that serve individuals experiencing homelessness, families experiencing homelessness, unaccompanied youth experiencing homelessness, persons who are fleeing domestic violence, or persons at risk of homelessness.

Entities or Organizations the CoC coordinates planning and operation of projects	Coordinates with Planning and Operation of Projects
Housing Opportunities for Persons with AIDS (HOPWA)	Yes
Temporary Assistance for Needy Families (TANF)	Yes
Runaway and Homeless Youth (RHY)	Yes
Head Start Program	Yes
Funding Collaboratives	Yes
Private Foundations	Yes
Housing and services programs funded through U.S. Department of Justice (DOJ) Funded Housing and Service Programs	Yes
Housing and services programs funded through U.S. Health and Human Services (HHS) Funded Housing and Service Programs	Yes
Housing and service programs funded through other Federal resources	Yes
Housing and services programs funded through State Government	Yes
Housing and services programs funded through Local Government	Yes
Housing and service programs funded through private entities, including foundations	Yes
Other:(limit 50 characters)	

--	--

1C-2. CoC Consultation with ESG Program Recipients.

Applicants must describe how the CoC:

- 1. consulted with ESG Program recipients in planning and allocating ESG funds;**
- 2. participated in the evaluating and reporting performance of ESG Program recipients and subrecipients; and**
- 3. ensured local homelessness information is communicated and addressed in the Consolidated Plan updates.**
(limit 2,000 characters)

1. The City of Greensboro is the ESG entitlement recipient, and as of July 1, 2019, works directly with CoC agencies to distribute and manage City ESG entitlement funds. PEH provides data to the City of Greensboro, including PIT count, System Performance Measures (SPMs), and demographic data. As Collaborative Applicant, PEH serves as the Local Planning Area Lead for the State of North Carolina ESG funds from HUD. PEH does not provide any payment or contract management for State ESG funds, but does provide oversight and HMIS reporting assistance for State ESG-funded providers. To facilitate this process, PEH invited the state ESG's homeless programs coordinator to attend and speak at the March 2019 CoC membership meeting. PEH engages ESG program recipients and the CoC's System Performance and Evaluation Committee to help inform the planning and allocation of State ESG funds. For both ESG sources, the CoC uses System Performance Measures (number of people housed, returns to homelessness, length of time to house, etc.). The CoC updated RRH performance standards in 2017. All ESG RRH recipients must follow performance standards to receive funds.

2. The CoC System Performance and Evaluation Committee scores the NC-ESG applications and makes recommendations for funding to the CoC. PEH reports performance to state ESG office, reviews client files, and performs additional monitoring tasks as requested.

3. PEH participates in the ConPlan for both jurisdictions in Guilford County (Greensboro and High Point), attends meetings as invited, writes specific sections as needed, and provides data/guidance to ConPlan jurisdictions. The CoC weekly newsletter includes information on ConPlan issues.

1C-2a. Providing PIT and HIC Data to Consolidated Plan Jurisdictions. Yes to both

Applicants must indicate whether the CoC provided Point-in-Time (PIT) and Housing Inventory Count (HIC) data to the Consolidated Plan jurisdictions within its geographic area.

1C-2b. Providing Other Data to Consolidated Plan Jurisdictions. Yes

Applicants must indicate whether the CoC

ensured local homelessness information is communicated to Consolidated Plan Jurisdictions within its geographic area so it can be addressed in Consolidated Plan updates.

1C-3. Addressing the Safety Needs of Domestic Violence, Dating Violence, Sexual Assault, and Stalking Survivors.

Applicants must describe:

- 1. the CoC’s protocols, including protocols for coordinated entry and the CoC’s emergency transfer plan, that prioritize safety and incorporate trauma-informed, victim-centered services; and**
- 2. how the CoC, through its coordinated entry, maximizes client choice for housing and services while ensuring safety and confidentiality. (limit 2,000 characters)**

1. The Guilford County CoC adopted an emergency transfer plan on December 7, 2017, and all agencies are required to follow the plan. A tenant who is a victim of domestic violence is eligible for an emergency transfer if the tenant reasonably believes that there is a threat of imminent harm from further violence if the tenant remains within the same unit. If the tenant is a victim of sexual assault, the tenant may also be eligible to transfer if the sexual assault occurred on the premises within the 90-calendar-day period preceding a request for an emergency transfer. Tenants who are not in good standing may still request an emergency transfer if they meet the eligibility requirements in this section.

2. If clients are assessed as homeless with DV, the CoC DV provider encourages them to utilize the homelessness related services and the coordinated assessment (CA) process, while still offering and providing DV services that will address those support needs. For RRH clients who are homeless with DV and being served by other agencies, our DV provider will provide support services in conjunction with the traditional homeless services they are currently receiving. Participants selected for the RRH program are based on the following criteria - they must be a victim of verifiable domestic violence and/or human trafficking within the past 6 months and they must have achieved a reasonable expectation of safety from their abuser and be considered low lethality. Case Managers explain the program to participants who meet these requirements and indicate a desire to remain in the area, offering them the opportunity to ask questions and explore what the expectations will be if they accept, including confidentiality implications. A full SPDAT is completed for those who are interested in the program, which is then submitted to CA. CA uses SPDAT scores and other measures of acuity to make the ultimate decision on who receives RRH support.

1C-3a. Training–Best Practices in Serving DV Survivors.

Applicants must describe how the CoC coordinates with victim services providers to provide training, at least on an annual basis, for:

- 1. CoC area project staff that addresses safety and best practices (e.g., trauma-informed, victim-centered) on safety and planning protocols in serving survivors of domestic violence; and**
- 2. Coordinated Entry staff that addresses safety and best practices (e.g.,**

Trauma Informed Care) on safety and planning protocols in serving survivors of domestic violence. (limit 2,000 characters)

1. A minimum of 20 hours of training is provided annually on best practices in serving survivors of DV - trauma informed care, human trafficking, coordinated community response, teen dating and violence, and mental health first aid.
2. Family Service of the Piedmont administers the VI-SPDAT at the time of shelter intake, and then shares de-identified information at the CoC's weekly coordinated assessment meeting to determine the scope of needs for survivors/families. The CoC continues working to establish client-driven, trauma-informed, and culturally relevant assessment/screening tools and referral policies/procedures to ensure the CE process addresses the physical/emotional safety, privacy, and confidentiality needs of participants. This includes separate access points, if necessary.

1C-3b. Domestic Violence–Community Need Data.

Applicants must describe how the CoC uses de-identified aggregate data from a comparable database to assess the special needs related to domestic violence, dating violence, sexual assault, and stalking. (limit 2,000 characters)

Family Service of the Piedmont (FSP), the Domestic Violence service agency of CoC, collects client data and reports it in a manner that de-identifies clients, in accordance with the Violence Against Women Act regulations. FSP has recently implemented Apricot client tracking software that specializes in Victim Services data management and is a comparable HMIS that produces electronic reports including the Consolidated Annual Performance Evaluation Report downloaded as an e-Card, as well as other data requests for all State and Federal reporting and evaluations. Examples of data that is collected and tracked include numbers served, victim demographics, type of victimization, victim services received, referrals, length of service engagement, number of calls to the 24/7 Crisis Line, and if alternate shelter needs to be secured due to the Guilford County Victims Shelters being at capacity.

Specific Victim Services' program outcomes include: exits to permanent housing; increase in financial resources/income; victims feel that services received effectively minimized the impact of their victimization; victims receive strategies to enhance their safety; victims will receive helpful information regarding available resources to assist in recovery; and victims will receive education regarding the dynamics of domestic & sexual violence.

***1C-4. PHAs within CoC. Attachments Required.**

Applicants must submit information for the two largest PHAs or the two PHAs with which the CoC has a working relationship within the CoC's geographic area.

Public Housing Agency Name	% New Admissions into Public Housing and Housing Choice Voucher Program during FY 2018 who were experiencing homelessness at entry	PHA has General or Limited Homeless Preference	PHA has a Preference for current PSH program participants no longer needing intensive
FY2019 CoC Application	Page 11		10/01/2019

			supportive services, e.g., Moving On
Greensboro Housing Authority	75.00%	Yes-Both	Yes-Both
Housing Authority of the City of High Point	12.00%	Yes-Both	No

1C-4a. PHAs’ Written Policies on Homeless Admission Preferences.

Applicants must:

1. provide the steps the CoC has taken, with the two largest PHAs within the CoC’s geographic area or the two PHAs the CoC has working relationships with, to adopt a homeless admission preference—if the CoC only has one PHA within its geographic area, applicants may respond for one; or

2. state that the CoC does not work with the PHAs in its geographic area. (limit 2,000 characters)

1. NC-504 has a homeless admission preference with both PHAs in Guilford County. Both PHAs give preference to families/individuals who are defined by HUD as literally homelessness or chronically homeless. Referral must come from the agency providing the case management and the individual/family must continue receiving regular on-site case management for at least one (1) year after receiving housing assistance.

2. NA

1C-4b. Moving On Strategy with Affordable Housing Providers.

Applicants must indicate whether the CoC has a Moving On Strategy with affordable housing providers in its jurisdiction.

Yes

If “Yes” is selected above, describe the type of provider, for example, multifamily assisted housing owners, PHAs, Low Income Tax Credit (LIHTC) developments, or local low-income housing programs. (limit 1,000 characters)

The Greensboro Housing Authority (GHA) assists with our CoC's Moving On Strategy if PSH participants have been stably housed for over 12 months and no longer need case management or services. GHA transitions these successful participants to Housing Choice Vouchers in order to create openings in CoC-funded PSH programs for new participants.

1C-5. Protecting Against Discrimination.

Applicants must describe the actions the CoC has taken to address all forms of discrimination, such as discrimination based on any protected classes under the Fair Housing Act and 24 CFR 5.105(a)(2) – Equal Access to HUD-Assisted or -Insured Housing.

(limit 2,000 characters)

The CoC offers fair housing trainings on an annual basis. Additionally, the CoC DV provider conducts training on equal access on an annual basis. Also, the CE committee conducted training on the CoC written standards with emphasis on equal access and anti-discrimination policies. Fair Housing posters are located in lobbies and applicable common areas of all our provider agencies.

***1C-5a. Anti-Discrimination Policy and Training.**

Applicants must indicate whether the CoC implemented an anti-discrimination policy and conduct training:

1. Did the CoC implement a CoC-wide anti-discrimination policy that applies to all projects regardless of funding source?	Yes
2. Did the CoC conduct annual CoC-wide training with providers on how to effectively address discrimination based on any protected class under the Fair Housing Act?	Yes
3. Did the CoC conduct annual training on how to effectively address discrimination based on any protected class under 24 CFR 5.105(a)(2) – Equal Access to HUD-Assisted or -Insured Housing?	Yes

***1C-6. Criminalization of Homelessness.**

Applicants must select all that apply that describe the strategies the CoC implemented to prevent the criminalization of homelessness in the CoC’s geographic area.

1. Engaged/educated local policymakers:	<input checked="" type="checkbox"/>
2. Engaged/educated law enforcement:	<input checked="" type="checkbox"/>
3. Engaged/educated local business leaders:	<input checked="" type="checkbox"/>
4. Implemented communitywide plans:	<input checked="" type="checkbox"/>
5. No strategies have been implemented:	<input type="checkbox"/>
6. Other:(limit 50 characters)	
	<input type="checkbox"/>
	<input type="checkbox"/>
	<input type="checkbox"/>

1C-7. Centralized or Coordinated Assessment System. Attachment Required.

Applicants must:

FY2019 CoC Application	Page 13	10/01/2019
------------------------	---------	------------

- 1. demonstrate the coordinated entry system covers the entire CoC geographic area;**
- 2. demonstrate the coordinated entry system reaches people who are least likely to apply for homelessness assistance in the absence of special outreach; and**
- 3. demonstrate the assessment process prioritizes people most in need of assistance and ensures they receive assistance in a timely manner. (limit 2,000 characters)**

1. The boundaries of the Continuum of Care and the Coordinated Entry System align with and cover the entire CoC geographic area (i.e., all of Guilford County, including Greensboro and High Point).

2. To ensure the coordinated entry system reaches people least likely to access services, our street outreach teams diligently target locations of known encampments across the county to ensure that hard-to-reach populations such as unsheltered families, chronically homeless individuals and veterans, unaccompanied youth, people experiencing HIV/AIDS, and people experiencing mental health challenges are aware of resources that are available to them.

3. The CoC prioritizes all permanent housing resources based upon the vulnerabilities captured by the VI-SPDAT. The CoC has developed an integrated system that actively engages & assesses individuals with the greatest need, then proactively documents eligibility & keeps households engaged throughout the referral and re-housing process. This cycle between marketing, assessment, & ongoing engagement ensures that households most in need are being actively enrolled in the system and that they have support to access housing opportunities quickly and efficiently.

1D. Continuum of Care (CoC) Discharge Planning

Instructions:

Guidance for completing the application can be found in the FY 2019 CoC Program Competition Notice of Funding Availability and in the FY 2019 CoC Application Detailed Instructions.

Please submit technical questions to the HUD Exchange Ask-A-Question at <https://www.hudexchange.info/program-support/my-question/>

Resources:

The FY 2019 CoC Application Detailed Instruction can be found at:

<https://www.hudexchange.info/e-snaps/guides/coc-program-competition-resources>

The FY 2019 CoC Program Competition Notice of Funding Availability at:

<https://www.hudexchange.info/programs/e-snaps/fy-2019-coc-program-nofa-coc-program-competition/#nofa-and-notices>

Warning! The CoC Application score could be affected if information is incomplete on this formlet.

1D-1. Discharge Planning Coordination.

Applicants must indicate whether the CoC actively coordinates with the systems of care listed to ensure persons who have resided in them longer than 90 days are not discharged directly to the streets, emergency shelters, or other homeless assistance programs. Check all that apply (note that when "None:" is selected no other system of care should be selected).

Foster Care:	<input checked="" type="checkbox"/>
Health Care:	<input checked="" type="checkbox"/>
Mental Health Care:	<input checked="" type="checkbox"/>
Correctional Facilities:	<input checked="" type="checkbox"/>
None:	<input type="checkbox"/>

1E. Local CoC Competition

Instructions

Guidance for completing the application can be found in the FY 2019 CoC Program Competition Notice of Funding Availability and in the FY 2019 CoC Application Detailed Instructions.

Please submit technical questions to the HUD Exchange Ask-A-Question at <https://www.hudexchange.info/program-support/my-question/>

Resources:

The FY 2019 CoC Application Detailed Instruction can be found at:

<https://www.hudexchange.info/e-snaps/guides/coc-program-competition-resources>

The FY 2019 CoC Program Competition Notice of Funding Availability at:

<https://www.hudexchange.info/programs/e-snaps/fy-2019-coc-program-nofa-coc-program-competition/#nofa-and-notice>

Warning! The CoC Application score could be affected if information is incomplete on this formlet.

*1E-1. Local CoC Competition–Announcement, Established Deadline, Applicant Notifications. Attachments Required.

Applicants must indicate whether the CoC:

1. informed project applicants in its local competition announcement about point values or other ranking criteria the CoC would use to rank projects on the CoC Project Listings for submission to HUD for the FY 2019 CoC Program Competition;	Yes
2. established a local competition deadline, and posted publicly, for project applications that was no later than 30 days before the FY 2019 CoC Program Competition Application submission deadline;	Yes
3. notified applicants that their project application(s) were being rejected or reduced, in writing along with the reason for the decision, outside of e-snaps, at least 15 days before the FY 2019 CoC Program Competition Application submission deadline; and	Yes
4. notified applicants that their project applications were accepted and ranked on the CoC Priority Listing in writing, outside of e-snaps, at least 15 days before the FY 2019 CoC Program Competition Application submission deadline.	Yes

1E-2. Project Review and Ranking–Objective Criteria.

Applicants must indicate whether the CoC used the following to rank and select project applications for the FY 2019 CoC Program Competition:

1. Used objective criteria to review and rank projects for funding (e.g., cost effectiveness of the project, performance data, type of population served);	Yes
2. Included one factor related to improving system performance (e.g., exits to permanent housing (PH) destinations, retention of PH, length of time homeless, returns to homelessness, job/income growth, etc.); and	Yes
3. Included a specific method for evaluating projects submitted by victim services providers that utilized data generated from a comparable database and evaluated these projects on the degree they improve safety for the population served.	Yes

1E-3. Project Review and Ranking–Severity of Needs and Vulnerabilities.

FY2019 CoC Application	Page 16	10/01/2019
------------------------	---------	------------

Applicants must describe:
 1. the specific severity of needs and vulnerabilities the CoC considered when reviewing and ranking projects; and
 2. how the CoC takes severity of needs and vulnerabilities into account when reviewing and ranking projects.
 (limit 2,000 characters)

1. The CoC has written standards that require projects to follow HUD Notice CPD-16-11 and prioritize based on length of time homeless and severity of service needs. Projects funded through the CoC must also participate in Coordinated Entry, which has prioritization built into the process for specific populations (i.e., chronic individuals and families, Veterans, or families). Projects are required to commit to a Housing First approach. Not all projects that submitted an LOI may be eligible to move forward. The CoC uses its renewal performance scorecard to rank and select projects for funding.
2. There are several performance criteria that give additional points to projects serving vulnerable and/or high need populations.

1E-4. Public Postings–CoC Consolidated Application. Attachment Required.

Applicants must:
 1. indicate how the CoC made public the review and ranking process the CoC used for all project applications; or
 2. check 6 if the CoC did not make public the review and ranking process; and
 3. indicate how the CoC made public the CoC Consolidated Application—including the CoC Application and CoC Priority Listing that includes all project applications accepted and ranked or rejected—which HUD required CoCs to post to their websites, or partners websites, at least 2 days before the FY 2019 CoC Program Competition application submission deadline; or
 4. check 6 if the CoC did not make public the CoC Consolidated Application.

Public Posting of Objective Review and Ranking Process		Public Posting of CoC Consolidated Application including: CoC Application, CoC Priority Listing, Project Listings	
1. Email	<input checked="" type="checkbox"/>	1. Email	<input checked="" type="checkbox"/>
2. Mail	<input type="checkbox"/>	2. Mail	<input type="checkbox"/>
3. Advertising in Local Newspaper(s)	<input type="checkbox"/>	3. Advertising in Local Newspaper(s)	<input type="checkbox"/>
4. Advertising on Radio or Television	<input type="checkbox"/>	4. Advertising on Radio or Television	<input type="checkbox"/>
5. Social Media (Twitter, Facebook, etc.)	<input checked="" type="checkbox"/>	5. Social Media (Twitter, Facebook, etc.)	<input checked="" type="checkbox"/>
6. Did Not Publicly Post Review and Ranking Process	<input type="checkbox"/>	6. Did Not Publicly Post CoC Consolidated Application	<input type="checkbox"/>

1E-5. Reallocation between FY 2015 and FY 2018.

Applicants must report the percentage of the CoC's ARD that was reallocated between the FY 2015 and FY 2018 CoC Program Competitions.

Reallocation: 6%

1E-5a. Reallocation–CoC Review of Performance of Existing Projects.

Applicants must:

- 1. describe the CoC written process for reallocation;**
 - 2. indicate whether the CoC approved the reallocation process;**
 - 3. describe how the CoC communicated to all applicants the reallocation process;**
 - 4. describe how the CoC identified projects that were low performing or for which there is less need; and**
 - 5. describe how the CoC determined whether projects that were deemed low performing would be reallocated.**
- (limit 2,000 characters)**

1. System Performance and Evaluation Committee (SPEC) of the CoC met, approved the results of a scoring rubric for renewal projects (shared with project applicants), reviewed project applications, and approved a recommendation for acceptance and ranking of CoC project applicants for the 2019 CoC Grant Competition. The committee's priorities favored projects that:

- are performing well on HUD's System Performance Measures;
- focus on serving subpopulations that have limited housing options (chronic, veterans, unaccompanied youth, families with children, and those experiencing domestic violence);
- maximize funding for the CoC by awarding bonus projects; and
- minimize the possibility of losing funding for renewals.

2. CoC membership approved the entire funding process, including reallocation.

3. SPEC reviewed scoring, ranking, and reallocation policies and processes and shared with CoC membership via publication in weekly newsletters and on the CoC website.

4. SPEC used a matrix of performance measures based on HUD and CoC priorities and shared it with project applicants and the CoC membership in advance of application deadlines. This scoring summary aligns with HMIS reports and reporting practices, and sources for all data were referenced. In advance of the scoring process, all CoC Project Applicants submitted Eligibility Documents to the Collaborative Applicant (PEH) for review by the SPEC and to meet the CoC's Threshold Requirements (scored as pass/fail). Scores from this matrix were used to rank applications; lower performing ones, as evidenced by lower scores, were ranked accordingly.

5. In FY19, projects earned scores between 52.24% and 100% of available points and the average score was 80.20%. In FY18, project scores on the same matrix ranged between 47.58% and 100% and the average score was 70.29%. As the only "new" project applications submitted were bonus projects, SPEC decided not to reallocate this year. There were also no appeals for FY19.

DV Bonus

Instructions

Guidance for completing the application can be found in the FY 2019 CoC Program Competition Notice of Funding Availability and in the FY 2019 CoC Application Detailed Instructions.

Please submit technical questions to the HUD Exchange Ask-A-Question at <https://www.hudexchange.info/program-support/my-question/>

Resources:

The FY 2019 CoC Application Detailed Instruction can be found at:

<https://www.hudexchange.info/e-snaps/guides/coc-program-competition-resources>

The FY 2019 CoC Program Competition Notice of Funding Availability at:

<https://www.hudexchange.info/programs/e-snaps/fy-2019-coc-program-nofa-coc-program-competition/#nofa-and-notice>

Warning! The CoC Application score could be affected if information is incomplete on this formlet.

1F-1 DV Bonus Projects.

Applicants must indicate whether the CoC is requesting DV Bonus projects which are included on the CoC Priority Listing: Yes

1F-1a. Applicants must indicate the type(s) of project(s) included in the CoC Priority Listing.

1. PH-RRH	<input type="checkbox"/>
2. Joint TH/RRH	<input checked="" type="checkbox"/>
3. SSO Coordinated Entry	<input type="checkbox"/>

Applicants must click “Save” after checking SSO Coordinated Entry to view questions 1F-3 and 1F-3a.

*1F-2. Number of Domestic Violence Survivors in CoC’s Geographic Area.

Applicants must report the number of DV survivors in the CoC’s geographic area that:

Need Housing or Services	4,548.00
--------------------------	----------

the CoC is Currently Serving	68.00
------------------------------	-------

1F-2a. Local Need for DV Projects.

Applicants must describe:

- 1. how the CoC calculated the number of DV survivors needing housing or service in question 1F-2; and**
- 2. the data source (e.g., HMIS, comparable database, other administrative data, external data source).**
(limit 500 characters)

1. The CoC is reporting the number of DV survivors who needed housing or service in a 12-month period (July 1, 2018 - June 30, 2019).
2. This number was pulled from Apricot, the comparable database.

1F-4. PH-RRH and Joint TH and PH-RRH Project Applicant Capacity.

Applicants must provide information for each unique project applicant applying for PH-RRH and Joint TH and PH-RRH DV Bonus projects which the CoC is including in its CoC Priority Listing—using the list feature below.

Applicant Name	DUNS Number
Family Service of...	004983800

1F-4. PH-RRH and Joint TH and PH-RRH Project

Applicant Capacity

DUNS Number:	004983800
Applicant Name:	Family Service of the Piedmont, Inc.
Rate of Housing Placement of DV Survivors–Percentage:	100.00%
Rate of Housing Retention of DV Survivors–Percentage:	100.00%

1F-4a. Rate of Housing Placement and Housing Retention.

Applicants must describe:

- 1. how the project applicant calculated the rate of housing placement and rate of housing retention reported in the chart above; and**
- 2. the data source (e.g., HMIS, comparable database, other administrative data, external data source). (limit 500 characters)**

1. The 100% reported above represents eligible clients engaging in the Victim RRH program. No clients who participated in the RRH program dropped out of the program or lost housing.
2. Rates reported were calculated via Apricot, Family Service of the Piedmont's comparable database.

1F-4b. DV Survivor Housing.

Applicants must describe how project applicant ensured DV survivors experiencing homelessness were assisted to quickly move into permanent housing. (limit 2,000 characters)

The CoC through its coordinated entry works closely with Family Service of the Piedmont (FSP) to ensure that DV survivors experiencing homelessness are assisted in a manner that quickly moves them into permanent housing. Safe, sustainable housing is the goal for all FSP RRH participants. VI-SPDAT and lethality assessments are conducted with all participants.

FSP Case Managers understand that DV and human trafficking victims often lack income, have bad credit, have lengthy criminal charges that are often a result of domestic disputes, or need units with room for children which can impede them from finding safe and affordable housing. Staff work diligently to resolve the victim's homelessness while meeting their basic needs. Case Managers handle intakes and work with participants to find housing, with an emphasis on client choice, affordability, and safety. Safety is the most important criterion to be met when participants exit to housing.

1F-4c. DV Survivor Safety.

Applicants must describe how project applicant:

- 1. ensured the safety of DV survivors experiencing homelessness by:**

- (a) training staff on safety planning;**
 - (b) adjusting intake space to better ensure a private conversation;**
 - (c) conducting separate interviews/intake with each member of a couple;**
 - (d) working with survivors to have them identify what is safe for them as it relates to scattered site units and/or rental assistance;**
 - (e) maintaining bars on windows, fixing lights in the hallways, etc. for congregate living spaces operated by the applicant;**
 - (f) keeping the location confidential for dedicated units and/or congregate living spaces set-aside solely for use by survivors; and**
- 2. measured its ability to ensure the safety of DV survivors the project served.**
(limit 2,000 characters)

1. FSP Staff receive 20 hours of program-specific training annually which includes training on safety planning. Training is provided through The Office for Victims of Crime Training & Technical Assistance Center. Case Managers administer lethality assessments and are trained to maintain a fluid approach with safety planning—encouraging clients to focus on daily tasks, surroundings and accommodations, and personal interactions with a constantly evolving eye. When determining what housing is safe for DV clients, FSP takes many things into consideration, including abuser location. One of the criteria for participation in FSP’s Victim RRH Program is the achievement of a reasonable expectation of safety from the abuser. Anticipatory safety planning is a huge part of assisting clients who are moving into housing.

FSP ensures all intake spaces with clients are in a private location to ensure confidentiality at all times. Staff are only authorized to discuss a survivor’s specific circumstances with the client themselves, unless the client signs a specific release of information authorization. FSP serves survivors who have fled an abusive relationship, so they are not working with couples.

FSP’s facilities are equipped with security cameras and alarms and staffed 24/7 with paid staff. The Facilities Manager work with staff regularly to ensure all aspects of the facilities are in good, working order and inspections are conducted on a quarterly basis.

FSP operates the only two fully accredited victims' shelters in Guilford County for survivors fleeing domestic violence, sexual assault or human trafficking and has been providing these services since the 1970s. Safety of survivors is their paramount concern, whether they are residing in the Emergency Shelter or participating in the RRH program. FSP also has victim advocates embedded with local law enforcement and is the victim services provider for the Guilford County Family Justice Center.

1F-4d. Trauma-Informed, Victim-Centered Approaches.

Applicants must describe:

- 1. project applicant’s experience in utilizing trauma-informed, victim-centered approaches to meet needs of DV survivors; and**
- 2. how, if funded, the project will utilize trauma-informed, victim-centered approaches to meet needs of DV survivors by:**
 - (a) prioritizing participant choice and rapid placement and stabilization in permanent housing consistent with participants’ preferences;**

- (b) establishing and maintaining an environment of agency and mutual respect, e.g., the project does not use punitive interventions, ensures program participant staff interactions are based on equality and minimize power differentials;**
- (c) providing program participants access to information on trauma, e.g., training staff on providing program participant with information on trauma;**
- (d) placing emphasis on the participant’s strengths, strength-based coaching, questionnaires and assessment tools include strength-based measures, case plans include assessments of program participants strengths and works towards goals and aspirations;**
- (e) centering on cultural responsiveness and inclusivity, e.g., training on equal access, cultural competence, nondiscrimination;**
- (f) delivering opportunities for connection for program participants, e.g., groups, mentorships, peer-to-peer, spiritual needs; and**
- (g) offering support for parenting, e.g., parenting classes, childcare.**
(limit 4,000 characters)

1. FSP’s trauma-informed approach to victim services ensures that survivors have access to services in an environment that is inclusive, de-stigmatizing and does not re-traumatize the survivor. A survivor’s emotional safety is addressed, in addition to their physical safety. In addition to the 20 hours of continuing education that all victim services staff are required to complete which includes trauma-focused service delivery, FSP offers psycho-educational support groups for victims. In-house Adult Victim Trauma-Focused therapy services are also available at no charge to the client.

The modalities used by the program stem from a strengths-based perspective where service solutions are geared toward a client’s strengths, rather than trying to decide the “correct” route for a client. Services are provided in a manner that respects the dignity and worth of each individual client and promotes self-determination. Clients are offered the resources and education needed to get to a place where they can decide what their goals are, and then staff will work with them on the steps needed to achieve those goals, i.e. employment, permanent housing, child care, etc. It is the job of FSP staff to equip clients with the knowledge and resources to make the best decisions for themselves and their families.

2. Safe, sustainable housing is the goal for all RRH participants. Case Managers understand that DV and human trafficking victims often lack income, have bad credit, have lengthy criminal charges that are often a result of domestic disputes, or need units with room for children which can impede them from finding safe and affordable housing. Staff work diligently to resolve the victim’s homelessness while meeting their basic needs. Case Managers handle intakes and work with participants to find housing, with an emphasis on client choice, affordability, and safety. The most important criterion to be met when a client leaves shelter is that they will feel safe in the home they are exiting to. Once RRH participants are housed, Case Managers deliver services by working with them in their home or other natural setting to support their goals of maintaining stable, violence-free housing. As part of coordinated entry, Case Managers utilize the SPDAT as the assessment tool as well as the strategies and curriculum of ‘Excellence in Housing Based Case Management’ provided by OrgCode Consulting. As part of the Case Management process, clients will be responsible for monitoring monthly bills and expenses in accordance with

their case plan. Case management support will continue until the client demonstrates the ability to manage on their own. Case Management services include but are not limited to budget counseling/education, job training, assistance in accessing care for medical problems, education assistance, transportation, mental health services, and child care. Other services include: assisting with the development and implementation of each individualized service plan; providing emotional support and appropriate referrals; assessing eligibility for mainstream benefits/income; providing paperwork assistance as appropriate; and assisting clients with receiving Victim Compensation. Case managers also help participants create honest monthly budgets. Survivors are also eligible to receive support through other FSP services, such as Healthy Start for parent support or Counseling Services to assist with trauma and support emotional health and well-being.

In addition to low-barrier shelter and housing, FSP's victim services are low-barrier - the only requirement for service is to be an active victim of domestic violence, sexual assault, or human trafficking with safety concerns.

1F-4e. Meeting Service Needs of DV Survivors.

Applicants must describe how the project applicant met services needs and ensured DV survivors experiencing homelessness were assisted to quickly move into permanent housing while addressing their safety needs, including:

- **Child Custody**
- **Legal Services**
- **Criminal History**
- **Bad Credit History**
- **Education**
- **Job Training**
- **Employment**
- **Physical/Mental Healthcare**
- **Drug and Alcohol Treatment**
- **Childcare**

(limit 2,000 characters)

Safe, immediate, sustainable permanent housing is the goal for all participants. Weekly case management sessions are offered that focus on locating safe, affordable housing of the participant's choice, addressing issues that may impede access to housing (e.g., credit history, lack of income), and negotiating leases. Case Managers monitor housing stability, help resolve crises, provide connections to community resources, assist participants with creating honest monthly budgets, and encourage participants to achieve greater autonomy.

FSP collaborates with Elon Law and the Children's Law Center for issues of Child Custody. Legal Services are addressed through Guilford County Family Justice Center (FJC) partners which include Elon Law & Legal Aid. Criminal History issues are addressed through our partner relationships at the Guilford County FJC and FSP's Victim Advocacy services. Bad Credit History can be addressed through FSP's Consumer Credit Counseling Services. Physical and Mental Healthcare, along with Drug and Alcohol Treatment, are addressed via

FSP's Counseling Services Division and are provided at no cost to the survivor. Education, Job Training, and Employment needs are referred to other organizations in the community. Childcare referrals are made in the community and assistance with cost will be provided for clients as funding is available.

FSP's Consumer Credit Counseling Services provides financial capability coaching to survivors. Survivors face many barriers to sustainable, safe housing, often a result of the financial abuse they have also suffered. Consumer Credit Counseling Services has been able to provide both group and individual counseling sessions and offer a Matched Savings Account for qualified clients to help remove specific financial barriers and achieve goals. This has been extremely effective thus far. Clients learn how to budget, how to balance a checkbook, and build financial capability skills.

2A. Homeless Management Information System (HMIS) Implementation

Intructions:

Guidance for completing the application can be found in the FY 2019 CoC Program Competition Notice of Funding Availability and in the FY 2019 CoC Application Detailed Instructions.

Please submit technical questions to the HUD Exchange Ask-A-Question at <https://www.hudexchange.info/program-support/my-question/>

Resources:

The FY 2019 CoC Application Detailed Instruction can be found at:

<https://www.hudexchange.info/e-snaps/guides/coc-program-competition-resources>

The FY 2019 CoC Program Competition Notice of Funding Availability at:

<https://www.hudexchange.info/programs/e-snaps/fy-2019-coc-program-nofa-coc-program-competition/#nofa-and-notices>

Warning! The CoC Application score could be affected if information is incomplete on this formlet.

2A-1. HMIS Vendor Identification. WellSky

Applicants must review the HMIS software vendor name brought forward from FY 2018 CoC Application and update the information if there was a change.

2A-2. Bed Coverage Rate Using HIC and HMIS Data.

Using 2019 HIC and HMIS data, applicants must report by project type:

Project Type	Total Number of Beds in 2019 HIC	Total Beds Dedicated for DV in 2019 HIC	Total Number of 2019 HIC Beds in HMIS	HMIS Bed Coverage Rate
Emergency Shelter (ES) beds	400	29	344	92.72%
Safe Haven (SH) beds	0	0	0	
Transitional Housing (TH) beds	83	0	83	100.00%
Rapid Re-Housing (RRH) beds	34	0	34	100.00%
Permanent Supportive Housing (PSH) beds	486	0	352	72.43%
Other Permanent Housing (OPH) beds	0	0	0	

2A-2a. Partial Credit for Bed Coverage Rates at or Below 84.99 for Any Project Type in Question 2A-2.

For each project type with a bed coverage rate that is at or below 84.99 percent in question 2A-2., applicants must describe:

**1. steps the CoC will take over the next 12 months to increase the bed coverage rate to at least 85 percent for that project type; and
2. how the CoC will implement the steps described to increase bed coverage to at least 85 percent.
(limit 2,000 characters)**

1. The Guilford County CoC does not currently have HUD-VASH vouchers in HMIS. The CoC had reached an agreement with the VA and the Greensboro Housing Authority to get the VASH clients entered into HMIS by December 15, 2018; however, due to major staff and leadership changes in the HUD VASH program, that did not happen. Representatives from the CoC will be meeting with new staff and leadership, once they have been named, to develop a plan and a scope of work to get these vouchers entered into HMIS.

2. Once the scope of work has been developed and approved, the CoC's HMIS system administrator will work with staff from the Greensboro Housing Authority to get HUD-VASH voucher client data entered into HMIS.

***2A-3. Longitudinal System Analysis (LSA) Submission.**

Applicants must indicate whether the CoC submitted its LSA data to HUD in HDX 2.0. Yes

***2A-4. HIC HDX Submission Date.**

**Applicants must enter the date the CoC submitted the 2019 Housing Inventory Count (HIC) data into the Homelessness Data Exchange (HDX).
(mm/dd/yyyy)** 04/30/2019

2B. Continuum of Care (CoC) Point-in-Time Count

Instructions:

Guidance for completing the application can be found in the FY 2019 CoC Program Competition Notice of Funding Availability and in the FY 2019 CoC Application Detailed Instructions.

Please submit technical questions to the HUD Exchange Ask-A-Question at <https://www.hudexchange.info/program-support/my-question/>

Resources:

The FY 2019 CoC Application Detailed Instruction can be found at:

<https://www.hudexchange.info/e-snaps/guides/coc-program-competition-resources>

The FY 2019 CoC Program Competition Notice of Funding Availability at:

<https://www.hudexchange.info/programs/e-snaps/fy-2019-coc-program-nofa-coc-program-competition/#nofa-and-notice>

Warning! The CoC Application score could be affected if information is incomplete on this formlet.

2B-1. PIT Count Date. 01/30/2019

Applicants must enter the date the CoC conducted its 2019 PIT count (mm/dd/yyyy).

2B-2. PIT Count Data–HDX Submission Date. 04/29/2019

Applicants must enter the date the CoC submitted its PIT count data in HDX (mm/dd/yyyy).

2B-3. Sheltered PIT Count–Change in Implementation.

Applicants must describe:

1. any changes in the sheltered count implementation, including methodology or data quality methodology changes from 2018 to 2019, if applicable; and

2. how the changes affected the CoC’s sheltered PIT count results; or
3. state “Not Applicable” if there were no changes.

(limit 2,000 characters)

Not applicable.

***2B-4. Sheltered PIT Count–Changes Due to Presidentially-declared Disaster.**

**Applicants must select whether the CoC No
added or removed emergency shelter,**

transitional housing, or Safe-Haven inventory because of funding specific to a Presidentially-declared disaster, resulting in a change to the CoC’s 2019 sheltered PIT count.

2B-5. Unsheltered PIT Count–Changes in Implementation.

Applicants must describe:

- 1. any changes in the unsheltered count implementation, including methodology or data quality methodology changes from 2018 to 2019, if applicable; and**
 - 2. how the changes affected the CoC’s unsheltered PIT count results; or**
 - 3. state “Not Applicable” if there were no changes.**
- (limit 2,000 characters)**

Not applicable.

***2B-6. PIT Count–Identifying Youth Experiencing Homelessness.**

Applicants must:

Indicate whether the CoC implemented specific measures to identify youth experiencing homelessness in their 2019 PIT count. Yes

2B-6a. PIT Count–Involving Youth in Implementation.

Applicants must describe how the CoC engaged stakeholders serving youth experiencing homelessness to:

- 1. plan the 2019 PIT count;**
 - 2. select locations where youth experiencing homelessness are most likely to be identified; and**
 - 3. involve youth in counting during the 2019 PIT count.**
- (limit 2,000 characters)**

1. The CoC engages youth stakeholders during PIT Count (PITC) planning via the newly formed Youth Task Force. The task force will meet monthly and will be directed by the CoC Board, which includes leadership from Youth Focus, the primary youth provider for the CoC. An employee with Youth Focus is represented on the CoC Board and will ensure that the PIT process takes into account how to reach the youth experiencing homelessness in our community.
2. The CoC engaged youth service organizations to identify locations where youth experiencing homelessness are most likely to be identified in the following ways:
 - Recruiting team leads from Youth Focus, the CoC’s primary youth services provider, and assigning these team leads to sections where youth were known to be camping based on information from Youth Focus and CoC outreach teams;
 - Recruiting volunteers via the Youth Task Force, a board which includes youth with lived experience; and

- Coordinating hot-spot identification groups with youth with lived experience.
- 3. Youth with lived experience were involved in the PITC by serving as general volunteers. To increase engagement and response rates during the count, youth volunteers with lived experience were strategically assigned to areas they were familiar with, had slept in personally, or where they expected other youth to be found. Five individuals registered as PITC volunteers who indicated they were: a) between the ages of 18 and 24, and b) had lived experience of homelessness.

2B-7. PIT Count–Improvements to Implementation.

Applicants must describe the CoC’s actions implemented in its 2019 PIT count to better count:

- 1. individuals and families experiencing chronic homelessness;**
- 2. families with children experiencing homelessness; and**
- 3. Veterans experiencing homelessness.**

(limit 2,000 characters)

After collecting feedback from several community stakeholders and groups, the CoC revised the survey form in 2019, to better count the following subpopulations:

1. Individuals and families experiencing chronic homelessness: The 2019 PITC survey contains streamlined questions related to chronic homelessness. The survey now asks about the chronic status for heads of household only. The questions about a person's disability were simplified. The length of time homeless questions were condensed to avoid survey fatigue and interviewer confusion.
2. Families and children experiencing homelessness: The 2019 survey includes a section to collect demographic information for up to 6 household members. This is an increase from the 2018’s survey maximum of five household members. The 2018 survey required interviewers to use a complicated column system to collect data for additional household members, leading to confusion and data quality issues. In addition, the 2019 survey removed questions regarding domestic violence, sex work, and HIV/AIDS based on feedback from interviewers and participants, who noted that asking and/or answering these questions in the presence of family members could be problematic and/or traumatic.
3. Veterans experiencing homelessness: The 2019 PITC survey streamlined response options for Veterans. Instead of asking a complicated, multi-part question about service, branch, and type (full time, reserves, activated/deployed), the 2019 survey included one yes or no question on Veteran status.

3A. Continuum of Care (CoC) System Performance

Instructions

Guidance for completing the application can be found in the FY 2019 CoC Program Competition Notice of Funding Availability and in the FY 2019 CoC Application Detailed Instructions.

Please submit technical questions to the HUD Exchange Ask-A-Question at <https://www.hudexchange.info/program-support/my-question/>

Resources:

The FY 2019 CoC Application Detailed Instruction can be found at:

<https://www.hudexchange.info/e-snaps/guides/coc-program-competition-resources>

The FY 2019 CoC Program Competition Notice of Funding Availability at:

<https://www.hudexchange.info/programs/e-snaps/fy-2019-coc-program-nofa-coc-program-competition/#nofa-and-notices>

Warning! The CoC Application score could be affected if information is incomplete on this formlet.

***3A-1. First Time Homeless as Reported in HDX.**

Applicants must:

Report the Number of First Time Homeless as Reported in HDX.	2,144
--	-------

3A-1a. First Time Homeless Risk Factors.

Applicants must:

- 1. describe the process the CoC developed to identify risk factors the CoC uses to identify persons becoming homeless for the first time;**
- 2. describe the CoC's strategy to address individuals and families at risk of becoming homeless; and**
- 3. provide the name of the organization or position title that is responsible for overseeing the CoC's strategy to reduce the number of individuals and families experiencing homelessness for the first time. (limit 2,000 characters)**

1. The CoC analyzes data of those who have entered the system as homeless for the first time to identify trends. Population trends across this subset of persons is compared to historical trends to identify current risk factors specific to our community. National data and recommendations of high-risk populations are also taken into consideration and used to better understand local vs. national trends. The way risk factors are determined include: a) The CoC analyzes HMIS & other local and national data to identify risk factors of first time homelessness. These risk factors are associated with homelessness locally and nationally and are adopted as risk factors used to identify persons most likely to become homeless for the first time.

2. Strategies include: a) Identify risk factors that inform CoC prevention strategies & programs. b) Coordinate with provider agencies with prevention funds to provide cash assistance & supportive services to households at risk. c) Increase support and collaboration efforts w/ discharge planning across systems (e.g. foster care, mental hospitals, jail), so persons leaving systems do not enter homelessness. d) Refer to agencies that do mediation in housing courts to preserve tenancy. e) Advocate for expanded local affordable housing opportunities and other mainstream safety net programs to reduce the number of housing-cost burdened families at risk of homelessness due to poverty and advocate that new resources be uniformly low barrier and accessible. f) Maintain relationships with housing providers to aid and identify households at risk of losing housing. g) Provide education opportunities and cross training to case managers across system interventions.

3. Partners Ending Homelessness, the CoC Lead Agency, will oversee the CoC strategy to reduce and end first time homelessness.

***3A-2. Length of Time Homeless as Reported in HDX.**

Applicants must:

Report Average Length of Time Individuals and Persons in Families Remained Homeless as Reported in HDX.

87

3A-2a. Strategy to Reduce Length of Time Homeless.

Applicants must:

- 1. describe the CoC’s strategy to reduce the length of time individuals and persons in families remain homeless;**
 - 2. describe how the CoC identifies and houses individuals and persons in families with the longest lengths of time homeless; and**
 - 3. provide the name of the organization or position title that is responsible for overseeing the CoC’s strategy to reduce the length of time individuals and families remain homeless.**
- (limit 2,000 characters)**

1. Providing high-fidelity PSH services and adding more PSH units/beds supports community initiatives to reduce the average LOT. The CoC operates a Coordinated Entry System (CES) that: a) prioritizes the most vulnerable for housing; b) uses assessment tools to match households to programs and interventions that are appropriate; c) works closely with first responders and outreach teams to quickly engage and link clients to resources and interventions; d) uses streamlined admission criteria and forms for PSH housing programs; and e) employs diversion strategies to quickly connect people to self-resolution options. The CoC is working with our shelter system to allow for low barrier access to shelter.

2. The CoC identifies and houses persons with the longest LOT homeless using CES, prioritizing housing for persons with the greatest need. Our CoC partners believe that length of time homeless is the data point that most correlates with vulnerability. The CES engages with persons experiencing homelessness, including long-term homelessness, by having multiple access points including day centers, shelters, street outreach programs, medical clinics, jails, and call-in phone options. Partners Ending Homelessness, the CoC lead agency, also

spearheads landlord recruitment and property management partnership efforts to ensure that local landlords are willing and able to rent to households with housing barriers associated with the longest periods of homelessness.
 3. Partners Ending Homelessness is currently is the fiscal agent for Coordinated and is managing the the CoC's Coordinated Entry system until a lead is identified and is partnering with the CoC board and membership to oversee this strategy.

***3A-3. Successful Permanent Housing Placement and Retention as Reported in HDX.**

Applicants must:

	Percentage
1. Report the percentage of individuals and persons in families in emergency shelter, safe havens, transitional housing, and rapid rehousing that exit to permanent housing destinations as reported in HDX.	57%
2. Report the percentage of individuals and persons in families in permanent housing projects, other than rapid rehousing, that retain their permanent housing or exit to permanent housing destinations as reported in HDX.	91%

3A-3a. Exits to Permanent Housing Destinations/Retention of Permanent Housing.

Applicants must:

- 1. describe the CoC's strategy to increase the rate at which individuals and persons in families in emergency shelter, safe havens, transitional housing and rapid rehousing exit to permanent housing destinations;**
- 2. provide the organization name or position title responsible for overseeing the CoC's strategy to increase the rate at which individuals and persons in families in emergency shelter, safe havens, transitional housing and rapid rehousing exit to permanent housing destinations;**
- 3. describe the CoC's strategy to increase the rate at which individuals and persons in families in permanent housing projects, other than rapid rehousing, retain their permanent housing or exit to permanent housing destinations; and**
- 4. provide the organization name or position title responsible for overseeing the CoC's strategy to increase the rate at which individuals and persons in families in permanent housing projects, other than rapid rehousing, retain their permanent housing or exit to permanent housing destinations.**

(limit 2,000 characters)

1. The CoC's strategy to increase the rate of persons in ES, TH, and RRH exiting to PH destinations includes: a) using the Coordinated Entry System (CES) to connect all persons to PH and prioritizing vulnerable households; b) supporting shelter transformation to become housing-focused; c) improving understanding of system flow by improving HMIS data quality related to exit data for all projects, including ES where there are high rates of missing exit destination information; d) monitoring project performance by housing outcomes; e) training case managers to implement best practices that promote housing stability and preservation; & f) working with local \$ to create a bridge payments and bridge housing options through hotels.

2. Partners Ending Homelessness, the CoC Lead Agency, is responsible for overseeing the strategy to increase the rate of persons in ES, TH, and RRH exiting to PH destinations.
3. The CoC's strategy to increase the rate of persons in PH projects, other than RRH, retain their PH or exit to PH, is as follows. a) Monitors PH projects quarterly on successful PH retention and exits to PH destinations. PSH projects are competitively ranked for renewal based on their performance. b) Partners with landlords for expedient access to units and for lease negotiation for vulnerable people in PH projects. c) Trains case managers to implement best practices to promote housing stability and retention. d) Created a Move-On Strategy with both local Housing Authorities, streamlining access to mainstream Housing Choice Voucher for individuals in PSH for move-up housing. e) Created a robust VAWA Policy and Procedures and an Emergency Transfer Plan to ensure that households experiencing violence and abuse maintain housing stability by quickly connecting them to safe housing.
4. Partners Ending Homelessness, the CoC Lead Agency, is responsible for the strategy to increase the rate of persons in PH projects to retain their PH or exit to PH.

***3A-4. Returns to Homelessness as Reported in HDX.**

Applicants must:

	Percentage
1. Report the percentage of individuals and persons in families returning to homelessness over a 6-month period as reported in HDX.	7%
2. Report the percentage of individuals and persons in families returning to homelessness over a 12-month period as reported in HDX.	5%

3A-4a. Returns to Homelessness–CoC Strategy to Reduce Rate.

Applicants must:

1. describe the strategy the CoC has implemented to identify individuals and persons in families who return to homelessness;
2. describe the CoC’s strategy to reduce the rate of additional returns to homelessness; and
3. provide the name of the organization or position title that is responsible for overseeing the CoC’s strategy to reduce the rate individuals and persons in families return to homelessness.
 (limit 2,000 characters)

1. The CoC uses two methods to identify returns to homelessness: a) a shared, open HMIS system where returns to homelessness can be immediately identified, regardless of return location, and b) a Coordinated Entry System (CES) that, once identified, encourages households to immediately request assistance again upon a return to homelessness. The HMIS system identifies cases where a prior exit to permanent housing now has a new emergency shelter or street outreach contact, then flags that case as a potential return to homelessness in need of active targeting for further engagement. Extensive marketing, intensive outreach, and highly accessible locations ensure that all households can request assistance quickly & conveniently and are being

affirmatively offered the opportunity.
 2. To reduce the rate of these returns, the CoC utilizes a CES that matches households to programs with the right combination of services to quickly return them to permanent housing & provide the support necessary for permanent success. CES offers households active choice in determining which potential option is best suited to meet their personal needs. These housing programs utilize a Progressive Engagement approach to ensure that households with higher needs receive more intensive services & increased program enrollment duration if needed to ensure stabilization before program exit, thereby reducing the risk of return. If a return does occur, then the CoC actively analyzes common factors among all returning cases on both an individual household & project-specific lens to identify areas of needed additional support, resources, or staff training, and to further inform the development & refinement of the CES matching process.
 3. Partners Ending Homelessness, the CoC Lead Agency, is responsible for overseeing this strategy.

***3A-5. Cash Income Changes as Reported in HDX.**

Applicants must:

	Percentage
1. Report the percentage of individuals and persons in families in CoC Program-funded Safe Haven, transitional housing, rapid rehousing, and permanent supportive housing projects that increased their employment income from entry to exit as reported in HDX.	31%
2. Report the percentage of individuals and persons in families in CoC Program-funded Safe Haven, transitional housing, rapid rehousing, and permanent supportive housing projects that increased their non-employment cash income from entry to exit as reported in HDX.	28%

3A-5a. Increasing Employment Income.

Applicants must:

- 1. describe the CoC's strategy to increase employment income;**
 - 2. describe the CoC's strategy to increase access to employment;**
 - 3. describe how the CoC works with mainstream employment organizations to help individuals and families increase their cash income; and**
 - 4. provide the organization name or position title that is responsible for overseeing the CoC's strategy to increase jobs and income from employment.**
- (limit 2,000 characters)**

1. To provide training and skills for fields that are in high demand such as HVAC, Medical Field, Construction and Carpentry, we seek out employers who are searching for employees in this field and help connect them to the mainstream employment agencies that we have partnerships with. We are also working to increase access across the CoC to the training by helping with any cost associated with the training and having more locations.
2. The CoC relies on the relationships that have been established between the mainstream employment agencies and employers. Our CoC agencies assist mainstream employment agencies by bringing more employers to the table. We have over 8 higher education institutions (community colleges, colleges, &

universities) that continue to grow in their need for employees as well providing education to those we serve and thus increase their ability to access to the job market.

3. Many of the households we serve want more than a job, they want and need employment that will provide them with income that will equal the cost of living. Our agencies collaborate with several mainstream employment agencies that have proven track records in our community. These organizations include Vocational Rehab, Goodwill, Step-up, Tiny House Community Development, GTCC, Greensboro Housing Authority. Each of these partners, along with South University & High Point University, provide training, life skills classes, and job fairs.

4. The Program & Housing Support Specialist with Partners Ending Homelessness (CoC Lead) oversees this strategy and facilitates meetings with employment providers and case managers who then connect and make information available to participants.

3A-5b. Increasing Non-employment Cash Income.

Applicants must:

- 1. describe the CoC's strategy to increase non-employment cash income;**
- 2. describe the CoC's strategy to increase access to non-employment cash sources;**
- 3. provide the organization name or position title that is responsible for overseeing the CoC's strategy to increase non-employment cash income.**

1. The CoC has two primary strategies for increasing non-employment cash income: a) developing targeted partnerships with non-employment cash income sources so that services can be affirmatively brought to the clients least able to apply for them through standard channels, and b) advertising the availability of these income sources at all possible points of system entry and service so that barriers to existing application pathways are minimized or removed.

2. To increase access through these strategies, the CoC has implemented the following steps: a) improving access to SSI/SSDI disability benefits through SOAR; b) integrating income benefits planning into multiple steps of the Coordinated Entry System (CES); c) encouraging all housing and service providers to assist clients in applying for all cash assistance opportunities such as SNAP, WIC, TANF, and SSA Retirement Benefits; and d) facilitating access to legal aid for clients struggling to access any of these mainstream cash assistance sources. Pre-screening for income pathways as well as other non-employment cash income sources is built into CES and occurs simultaneously with vulnerability and program-specific screening. Service providers such as emergency shelters, street outreach, and day resource staff are trained on these income sources and how to assist households in applying for them locally.

3. Partners Ending Homelessness, the CoC Lead Agency, is responsible for this income growth strategy.

3A-5c. Increasing Employment. Attachment Required.

Applicants must describe how the CoC:

- 1. promoted partnerships and access to employment opportunities with private employers and private employment organizations, such as holding**

job fairs, outreach to employers, and partnering with staffing agencies; and
2. is working with public and private organizations to provide meaningful, education and training, on-the-job training, internship, and employment opportunities for residents of permanent supportive housing that further their recovery and well-being.
(limit 2,000 characters)

1. The CoC promotes partnerships and access to employment opportunities through job fairs featuring private employers. In August 2019, over 40 local businesses attended a job fair hosted by Goodwill. The employers took applications and were prepared to hire. The City of High Point recruits new businesses to increase employment opportunities for residents and assists with hosting job fairs. Second Harvest provides culinary training and job connections with private employers. City of High Point Human Relations Manager chairs a Roundtable which CoC members attend, creating an opportunity to advocate for jobs and address clients' barriers to obtaining/maintaining jobs. Lastly, CoC agencies outreach to private employers, such as Lawson and Associates, who not only serves as a landlord for our units but as an employer who will hire those with criminal backgrounds.
2. CoC-funded agencies work with participants to encourage their pursuit of meaningful education and employment opportunities that support recovery and improve well-being. One chronically homeless individual, who struggled with addiction, found sobriety and began volunteering for Tiny House Community Development. As he improved his skill sets and received more training from Tiny House, he was hired. He now oversees the building of new Tiny Houses and lives in one himself. Many Veterans have gone through Second Harvest's culinary training, graduated and have careers in the food service industry. One moved to open a restaurant in Maine, and others work in butcher shops and restaurants. Through productive and meaningful employment, these individuals have remained stably housed. While working relationships are in place, PEH, the Collaborative Applicant, is pursuing formal agreements with the local education/training organizations and workforce boards this coming year.

3A-5d. Promoting Employment, Volunteerism, and Community Service.

Applicants must select all the steps the CoC has taken to promote employment, volunteerism and community service among people experiencing homelessness in the CoC's geographic area:

1. The CoC trains provider organization staff on connecting program participants and people experiencing homelessness with education and job training opportunities.	X
2. The CoC trains provider organization staff on facilitating informal employment opportunities for program participants and people experiencing homelessness (e.g., babysitting, housekeeping, food delivery).	X
3. The CoC trains provider organization staff on connecting program participants with formal employment opportunities.	X
4. The CoC trains provider organization staff on volunteer opportunities for program participants and people experiencing homelessness.	X
5. The CoC works with organizations to create volunteer opportunities for program participants.	X
6. The CoC works with community organizations to create opportunities for civic participation for people experiencing homelessness (e.g., townhall forums, meeting with public officials).	X
7. Provider organizations within the CoC have incentives for employment.	X

8. The CoC trains provider organization staff on helping program participants budget and maximize their income to maintain stability in permanent housing.



3A-6. System Performance Measures 05/30/2019
Data–HDX Submission Date

Applicants must enter the date the CoCs submitted its FY 2018 System Performance Measures data in HDX. (mm/dd/yyyy)

3B. Continuum of Care (CoC) Performance and Strategic Planning Objectives

Instructions

Guidance for completing the application can be found in the FY 2019 CoC Program Competition Notice of Funding Availability and in the FY 2019 CoC Application Detailed Instructions.

Please submit technical questions to the HUD Exchange Ask-A-Question at <https://www.hudexchange.info/program-support/my-question/>

Resources:
 The FY 2019 CoC Application Detailed Instruction can be found at:
<https://www.hudexchange.info/e-snaps/guides/coc-program-competition-resources>
 The FY 2019 CoC Program Competition Notice of Funding Availability at:
<https://www.hudexchange.info/programs/e-snaps/fy-2019-coc-program-nofa-coc-program-competition/#nofa-and-notices>

Warning! The CoC Application score could be affected if information is incomplete on this formlet.

3B-1. Prioritizing Households with Children.

Applicants must check each factor the CoC currently uses to prioritize households with children for assistance during FY 2019.

1. History of or Vulnerability to Victimization (e.g. domestic violence, sexual assault, childhood abuse)	<input checked="" type="checkbox"/>
2. Number of previous homeless episodes	<input checked="" type="checkbox"/>
3. Unsheltered homelessness	<input checked="" type="checkbox"/>
4. Criminal History	<input type="checkbox"/>
5. Bad credit or rental history	<input type="checkbox"/>
6. Head of Household with Mental/Physical Disability	<input checked="" type="checkbox"/>

3B-1a. Rapid Rehousing of Families with Children.

Applicants must:

- 1. describe how the CoC currently rehouses every household of families with children within 30 days of becoming homeless that addresses both housing and service needs;**
- 2. describe how the CoC addresses both housing and service needs to ensure families with children successfully maintain their housing once**

assistance ends; and
3. provide the organization name or position title responsible for overseeing the CoC’s strategy to rapidly rehouse families with children within 30 days of them becoming homeless. (limit 2,000 characters)

1. The CoC uses the following strategies to rehouse families with children in less than 30 days: a) quickly outreach to offer housing focused shelter & assess and refer to PH solutions through the Coordinated Entry System (CES); and b) quickly match families to PH that is driven by client choice (e.g., diversion options, rapid rehousing, and TH or RRH w/ VSP). CES is advertised where families seek help (e.g., clinics, emergency shelters, VSP, 211 & CoC agency websites). Intensive street outreach, accessible locations, and advertising ensures services are offered affirmatively. CES creates a real-time, by-name list of families using HMIS data, including date first homeless, and this is used to outreach and engage in PH. CoC PH programs have formal and informal partnerships with services including, but not limited to childcare, education, mental/physical healthcare clinics, and transportation to support housing stability needs unique to the family.

2. The CoC adopted standards in FY17 to prioritize highest need & longest unhoused households for all PH programs. Landlord outreach is used to expand housing options for families and build system-wide housing first approach to reduce housing barriers and time spent homeless. Once housed, programs utilize progressive engagement to ensure service packages match needs for successful housing stability once direct housing assistance ends. The CoC has established formal CES partnerships (e.g., mental health, substance use, HIV/AIDS, Veteran services, SSI/SSDI SOAR applications, representative payee, employment training, & medical care). CES & CoC project staff also market services such as subsidized child care (local Workforce Solutions system), education services, SNAP, TANF, WIC, subsidized housing waitlists, & Medicaid. The CoC & local housing authorities dedicated a Homeless Preference for a portion of local vouchers.

3. Partners Ending Homelessness, the CoC Lead Agency, is responsible for overseeing this strategy.

3B-1b. Antidiscrimination Policies.

Applicants must check all that apply that describe actions the CoC is taking to ensure providers (including emergency shelter, transitional housing, and permanent housing (PSH and RRH)) within the CoC adhere to antidiscrimination policies by not denying admission to or separating any family members from other members of their family or caregivers based on any protected classes under the Fair Housing Act, and consistent with 24 CFR 5.105(a)(2) – Equal Access to HUD-Assisted or -Insured Housing.

1. CoC conducts mandatory training for all CoC- and ESG-funded housing and services providers on these topics.	<input checked="" type="checkbox"/>
2. CoC conducts optional training for all CoC- and ESG-funded housing and service providers on these topics.	<input checked="" type="checkbox"/>
3. CoC has worked with ESG recipient(s) to adopt uniform anti-discrimination policies for all subrecipients.	<input checked="" type="checkbox"/>

4. CoC has worked with ESG recipient(s) to identify both CoC- and ESG-funded facilities within the CoC geographic area that might be out of compliance and has taken steps to work directly with those facilities to come into compliance.	<input checked="" type="checkbox"/>
--	-------------------------------------

3B-1c. Unaccompanied Youth Experiencing Homelessness–Addressing Needs.

Applicants must indicate whether the CoC’s strategy to address the unique needs of unaccompanied youth experiencing homelessness who are 24 years of age and younger includes the following:

1. Unsheltered homelessness	Yes
2. Human trafficking and other forms of exploitation	Yes
3. LGBT youth homelessness	Yes
4. Exits from foster care into homelessness	Yes
5. Family reunification and community engagement	Yes
6. Positive Youth Development, Trauma Informed Care, and the use of Risk and Protective Factors in assessing youth housing and service needs	Yes

3B-1c.1. Unaccompanied Youth Experiencing Homelessness–Prioritization Based on Needs.

Applicants must check all that apply that describes the CoC’s current strategy to prioritize unaccompanied youth based on their needs.

1. History of, or Vulnerability to, Victimization (e.g., domestic violence, sexual assault, childhood abuse)	<input checked="" type="checkbox"/>
2. Number of Previous Homeless Episodes	<input checked="" type="checkbox"/>
3. Unsheltered Homelessness	<input checked="" type="checkbox"/>
4. Criminal History	<input checked="" type="checkbox"/>
5. Bad Credit or Rental History	<input checked="" type="checkbox"/>

3B-1d. Youth Experiencing Homelessness–Housing and Services Strategies.

Applicants must describe how the CoC increased availability of housing and services for:

- 1. all youth experiencing homelessness, including creating new youth-focused projects or modifying current projects to be more youth-specific or youth-inclusive; and**
 - 2. youth experiencing unsheltered homelessness including creating new youth-focused projects or modifying current projects to be more youth-specific or youth-inclusive.**
- (limit 3,000 characters)**

1. In 2017, Youth Focus was awarded the TH/RRH bonus project and are using the following strategies:

a. Rapid Re-housing (RRH) for transition-age youth. RRH connects individuals and families experiencing homelessness to permanent housing through a tailored package of assistance that includes time-limited financial assistance and supportive services, including evidence-based case management. RRH helps youth and young families living on the streets or in emergency shelters solve the practical and immediate challenges to obtaining permanent housing while reducing the amount of time they experience homelessness. It links youth to community resources that enable them to achieve housing stability in the long-term.

b. Deeper Diversion & Familial Supports Program (DDFSP): Assists youth and families at imminent risk of homelessness with financial support and wraparound services. Youth remain connected to support systems, stabilize and maintain current housing or connect to other safe and supported housing options. The program currently works with community school districts, and is adding diversion through juvenile justice and child welfare systems.

2. The TH/RRH projects target both sheltered and unsheltered youth. The CoC's vision for successful growth is serving transition-age youth more effectively through well-coordinated, evidence-based programming. Deepening impact requires moving beyond the homelessness crisis response system and into school districts, juvenile justice, foster care, faith-based communities, and community supports. Strengthening systems at the community-level will break down silos and divert youth from falling into homelessness. Successful growth also means increasing the capacity needed to reach and maintain "functional zero."

3B-1d.1. Youth Experiencing Homelessness—Measuring Effectiveness of Housing and Services Strategies.

Applicants must:

- 1. provide evidence the CoC uses to measure each of the strategies in question 3B-1d. to increase the availability of housing and services for youth experiencing homelessness;**
- 2. describe the measure(s) the CoC uses to calculate the effectiveness of both strategies in question 3B-1d.; and**
- 3. describe why the CoC believes the measure it uses is an appropriate way to determine the effectiveness of both strategies in question 3B-1d. (limit 3,000 characters)**

1. In order to measure success with youth housing strategies, the CoC monitors both youth need for housing and our PSH and RRH housing inventory. The CoC uses HMIS reports to track and monitor our youth service strategy and individual youth participant services by assessing at intake and discharge the following: transition to stable housing, income, school status, connection to resources, connections to positive/supportive adults in the community and health status (general, mental and dental). Youth Focus, our primary youth-serving provider, is using positive presentations of their programs in local media outlets to enhance their ability to reach suitable landlords. These media presentations are shared by the CoC via links to the outlet in the CoC's weekly newsletter and via social media including the CoC's Facebook page. As the CoC further develops a system of care for youth, the CoC will monitor service availability and participating agencies as an indicator of growth in the

community's resources for youth.

2. The 2019 PITC saw a decrease in the number young adults age 18-24 (from 43 to 25) and an increase in Unaccompanied Youth age 17 and younger (from 17 to 21) from the 2018 count. The young adult number has been as high as 104 in past years and the unaccompanied youth number has been as high as 78. These numbers serve as evidence of the importance of the need for continued targeted resources to serve this population. Additionally, during the fiscal year 2018/2019 Youth Focus, Inc. was able to provide shelter or housing to 163 youth (data from HMIS): Act Together served/housed 138 youth, My Sister Susan's House served/housed 14 youth and dependent children and The Transitional Living Program served/house 11 youth. CoC and YF will work with the System Performance and Evaluation Committee on establishing thresholds and goals for our programs, ensuring that our programs provide exceptional resources to our youth and meet and exceed expectations from our funders.

3. Based on experience and outcomes, our CoC believes these are appropriate measures to verify the effectiveness of the work the youth and staff do to help the youth move into stable housing and improve in their independent living skills.

3B-1e. Collaboration–Education Services.

Applicants must describe:

1. the formal partnerships with:

- a. youth education providers;**
- b. McKinney-Vento LEA or SEA; and**
- c. school districts; and**

2. how the CoC collaborates with:

- a. youth education providers;**
- b. McKinney-Vento Local LEA or SEA; and**
- c. school districts.**

(limit 2,000 characters)

1. The CoC currently maintains an MOU with the Guilford County Schools, which is our CoC's main youth education provider, as well as the only LEA/School District in our geography. The CoC does not have MOUs or formal partnerships with any of the other listed groups. MOUs and formal, written partnerships is a facet of the CoC's youth services that the Youth Advocacy Committee, currently under development, will explore.

2. The CoC works closely with our youth education providers, including colleges/universities. The CoC has a long history of collaborating with Guilford County schools, our LEA that serves pre-K through 12th grade. The homeless student liaison works to ensure that all children and youth experiencing homelessness have access to educational services to which they are entitled under the federal McKinney-Vento Act. The homeless liaison coordinates with our CoC-funded providers to ensure that all children and youth have access to schools and LEA service. The NC Department of Public Instruction (NCDPI), our SEA, maintains regular communication with our LEA and Homeless Liaison through reports (e.g., new ESSA Consolidated State Plan, pp. 157-165) and through the State Coordinator for Homeless Education at the SERVE Center. The Guilford County Homeless Liaison is on the CoC Board and System

Performance and Evaluation Committee, ensuring that our CoC is kept abreast of NCDPI (SEA) news.

3B-1e.1. Informing Individuals and Families Experiencing Homeless about Education Services Eligibility.

Applicants must describe policies and procedures the CoC adopted to inform individuals and families who become homeless of their eligibility for education services. (limit 2,000 characters)

Federal legislation requires LEAs to be in compliance with Title VII-B of the McKinney-Vento Homeless Assistance Act. Guilford County Schools (GCS) identifies and serves students who are eligible for homeless services. To provide public notification of the educational rights of children and youth experiencing homelessness, the GCS homeless liaison distributes homeless educational rights posters and homeless education literature to each GCS school and each GCS central office site. Homeless educational rights posters and literature are also distributed to local churches, local shelters, health and human services offices, CoC agencies, laundromats, and grocery stores. GCS homeless liaison actively serves on the CoC Board and System Performance & Evaluation Committee. The GCS homeless liaison communicates updates and or amendments to GCS's homeless education eligibility process and procedures.

3B-1e.2. Written/Formal Agreements or Partnerships with Early Childhood Services Providers.

Applicant must indicate whether the CoC has an MOU/MOA or other types of agreements with listed providers of early childhood services and supports and may add other providers not listed.

	MOU/MOA	Other Formal Agreement
Early Childhood Providers	Yes	Yes
Head Start	No	Yes
Early Head Start	No	Yes
Child Care and Development Fund	No	No
Federal Home Visiting Program	No	No
Healthy Start	No	No
Public Pre-K	No	Yes
Birth to 3 years	No	No
Tribal Home Visting Program	No	No
Other: (limit 50 characters)		

3B-2. Active List of Veterans Experiencing Homelessness.

Applicant must indicate whether the CoC uses an active list or by-name list to identify all veterans experiencing homelessness in the CoC. Yes

3B-2a. VA Coordination–Ending Veterans Homelessness.

Applicants must indicate whether the CoC is actively working with the U.S. Department of Veterans Affairs (VA) and VA-funded programs to achieve the benchmarks and criteria for ending veteran homelessness. Yes

3B-2b. Housing First for Veterans.

Applicants must indicate whether the CoC has sufficient resources to ensure each veteran experiencing homelessness is assisted to quickly move into permanent housing using a Housing First approach. Yes

3B-3. Racial Disparity Assessment. Attachment Required.

- Applicants must:**
 1. select all that apply to indicate the findings from the CoC’s Racial Disparity Assessment; or
 2. select 7 if the CoC did not conduct a Racial Disparity Assessment.

1. People of different races or ethnicities are more likely to receive homeless assistance.	<input checked="" type="checkbox"/>
2. People of different races or ethnicities are less likely to receive homeless assistance.	<input type="checkbox"/>
3. People of different races or ethnicities are more likely to receive a positive outcome from homeless assistance.	<input type="checkbox"/>
4. People of different races or ethnicities are less likely to receive a positive outcome from homeless assistance.	<input checked="" type="checkbox"/>
5. There are no racial or ethnic disparities in the provision or outcome of homeless assistance.	<input type="checkbox"/>
6. The results are inconclusive for racial or ethnic disparities in the provision or outcome of homeless assistance.	<input type="checkbox"/>
7. The CoC did not conduct a racial disparity assessment.	<input type="checkbox"/>

3B-3a. Addressing Racial Disparities.

Applicants must select all that apply to indicate the CoC’s strategy to address any racial disparities identified in its Racial Disparities Assessment:

1. The CoC is ensuring that staff at the project level are representative of the persons accessing homeless services in the CoC.	<input checked="" type="checkbox"/>
2. The CoC has identified the cause(s) of racial disparities in their homeless system.	<input checked="" type="checkbox"/>
3. The CoC has identified strategies to reduce disparities in their homeless system.	<input checked="" type="checkbox"/>
4. The CoC has implemented strategies to reduce disparities in their homeless system.	<input checked="" type="checkbox"/>
5. The CoC has identified resources available to reduce disparities in their homeless system.	<input checked="" type="checkbox"/>
6: The CoC did not conduct a racial disparity assessment.	<input type="checkbox"/>

4A. Continuum of Care (CoC) Accessing Mainstream Benefits and Additional Policies

Instructions:

Guidance for completing the application can be found in the FY 2019 CoC Program Competition Notice of Funding Availability and in the FY 2019 CoC Application Detailed Instructions. Please submit technical questions to the HUD Exchange Ask-A-Question at <https://www.hudexchange.info/program-support/my-question/>

Resources:
 The FY 2019 CoC Application Detailed Instruction can be found at:
<https://www.hudexchange.info/e-snaps/guides/coc-program-competition-resources>
 The FY 2019 CoC Program Competition Notice of Funding Availability at:
<https://www.hudexchange.info/programs/e-snaps/fy-2019-coc-program-nofa-coc-program-competition/#nofa-and-notice>

Warning! The CoC Application score could be affected if information is incomplete on this formlet.

4A-1. Healthcare—Enrollment/Effective Utilization

Applicants must indicate, for each type of healthcare listed below, whether the CoC assists persons experiencing homelessness with enrolling in health insurance and effectively utilizing Medicaid and other benefits.

Type of Health Care	Assist with Enrollment	Assist with Utilization of Benefits?
Public Health Care Benefits (State or Federal benefits, Medicaid, Indian Health Services)	Yes	Yes
Private Insurers:	Yes	Yes
Non-Profit, Philanthropic:	Yes	Yes
Other: (limit 50 characters)		

4A-1a. Mainstream Benefits.

Applicants must:

- 1. describe how the CoC systematically keeps program staff up to date regarding mainstream resources available for program participants (e.g., Food Stamps, SSI, TANF, substance abuse programs) within the geographic area;**
- 2. describe how the CoC disseminates the availability of mainstream resources and other assistance information to projects and how often;**
- 3. describe how the CoC works with projects to collaborate with healthcare organizations to assist program participants with enrolling in**

health insurance;
4. describe how the CoC provides assistance with the effective utilization of Medicaid and other benefits; and
5. provide the name of the organization or position title that is responsible for overseeing the CoC’s strategy for mainstream benefits.
(limit 2,000 characters)

1. CoC case managers are kept up to date regarding mainstream resources through trainings, Coordinated Entry meetings, and constant interactions with partner agencies. CoC-funded case managers report that their collaborative relationships and meetings with other agency case managers and staff are an integral part of staying connected to resources available within our community.
2. Current information is communicated to the full membership via a weekly CoC newsletter listserv, which serves as the primary means to keep program staff up to date regarding mainstream resources available for persons experiencing homelessness.
3. CoC-member agencies work with projects to collaborate with healthcare to assist participants with enrolling in health insurance through several different means. When clients have no income, case managers work with them through a local community clinic or DSS to acquire an orange card that will allow them to access services until they are able to receive some assistance. The orange card covers cost for doctor’s appointments, prescriptions, and other medical care. Agencies partner with nurses from hospitals, mental health agencies, and the VA to assist clients as they navigate their health care needs.
4. CoC helps with the effective utilization of Medicaid and other benefits through working with our clients directly via online assistance, working with DSS, and through our SOAR program. SOAR receives referrals from local health systems and shelters. After a referral is received, Disability Specialists meet with a client within two days. They collect information from the client as well as their medical and employment records. The Disability Specialist then submits this information on behalf of the client.
5. CoC System Performance and Evaluation Committee monitors system measures/outcomes. The Collaborative Applicant performs regular monitoring visits to provide information on best practices, technical assistance, and performance data.

4A-2. Lowering Barriers to Entry Data:

Applicants must report:

1. Total number of new and renewal CoC Program-funded PSH, RRH, SSO non-coordinated entry, Safe-Haven, and Transitional Housing projects the CoC has ranked in its CoC Priority Listing in FY 2019 CoC Program Competition.	10
2. Total number of new and renewal CoC Program-funded PSH, RRH, SSO non-coordinated entry, Safe-Haven, and Transitional Housing projects the CoC has ranked in its CoC Priority Listing in FY 2019 CoC Program Competition that reported that they are lowering barriers to entry and prioritizing rapid placement and stabilization to permanent housing.	10
Percentage of new and renewal PSH, RRH, Safe-Haven, SSO non-Coordinated Entry projects the CoC has ranked in its CoC Priority Listing in the FY 2019 CoC Program Competition that reported that they are lowering barriers to entry and prioritizing rapid placement and stabilization to permanent housing.	100%

4A-3. Street Outreach.

Applicants must:

FY2019 CoC Application	Page 48	10/01/2019
------------------------	---------	------------

- 1. describe the CoC’s street outreach efforts, including the methods it uses to ensure all persons experiencing unsheltered homelessness are identified and engaged;**
- 2. state whether the CoC’s Street Outreach covers 100 percent of the CoC’s geographic area;**
- 3. describe how often the CoC conducts street outreach; and**
- 4. describe how the CoC tailored its street outreach to persons experiencing homelessness who are least likely to request assistance. (limit 2,000 characters)**

1. The CoC partners with three different street outreach teams, PATH, StreetWatch and 16 Cents Ministry, through the Coordinated Entry System, and all use a shared, open HMIS database. Street outreach teams use a client-centered approach to engage and identify clients. Street outreach teams meet bi-monthly at CoC-wide case conferencing meetings to discuss coverage areas & frequency, emerging practices & concerns, & individual cases. Clients identified through these efforts are added to a community By Name List (BNL) for further engagement & housing.

2. Street outreach covers 100% of the CoC’s geographic area.

3. Street outreach teams conduct outreach daily, including weekends & evening hours. Street outreach teams also partner with diverse community partners such as libraries, community centers, schools, clinics, hospitals, law enforcement, and mental health providers to identify additional households.

4. The PATH team is specifically designed to assist those who are least likely to request assistance. The team does tailored street outreach twice a week and during the remainder of the week PATH works with partnering agencies to connect clients to services requested. The team goes out to the streets, woods, and all type of encampments to engage clients. When the team encounters a potential client, they present the client with an outreach bag (\$20 worth of supplies such as food, toiletries, water, socks, hygiene kit, and a first aid-kit). The team makes a note of where the client is sleeping and/or spending majority of their time and will continue outreach as long as client will allow them to engage. During the outreach visits, the PATH team is constantly implementing a client-centered plan that will lead them to sustainable assistance.

4A-4. RRH Beds as Reported in HIC.

Applicants must report the total number of rapid rehousing beds available to serve all household types as reported in the Housing Inventory Count (HIC) for 2018 and 2019.

	2018	2019	Difference
RRH beds available to serve all populations in the HIC	91	46	-45

4A-5. Rehabilitation/Construction Costs–New No Projects.

Applicants must indicate whether any new project application the CoC ranked and submitted in its CoC Priority Listing in the FY 2019 CoC Program Competition is requesting

\$200,000 or more in funding for housing rehabilitation or new construction.

4A-6. Projects Serving Homeless under Other Federal Statutes. No

Applicants must indicate whether the CoC is requesting to designate one or more of its SSO or TH projects to serve families with children or youth defined as homeless under other federal statutes.

Submission Summary

Ensure that the Project Priority List is complete prior to submitting.

Page	Last Updated
1A. Identification	09/19/2019
1B. Engagement	09/30/2019
1C. Coordination	09/30/2019
1D. Discharge Planning	No Input Required
1E. Local CoC Competition	09/30/2019
1F. DV Bonus	09/26/2019
2A. HMIS Implementation	09/30/2019
2B. PIT Count	09/30/2019
3A. System Performance	09/30/2019
3B. Performance and Strategic Planning	09/30/2019
4A. Mainstream Benefits and Additional Policies	09/30/2019
Submission Summary	No Input Required