Partners Ending Homelessness connects, supports, and advocates to bring an end to homelessness in Guilford County. Our greatest service is our partnership with the Continuum of Care (CoC), which is comprised of agencies serving those experiencing homelessness. When the CoC adopted the 10-Year Plan to End Homelessness, some thought that the community was just daydreaming. However, with the diligent effort and dedication of many, we now imagine a community with shelter and housing for all. While Guilford County has not fully reached this goal, we have made significant reductions. **Over the last year, the number of individuals experiencing chronic homelessness showed an 81% decrease.**

Change is the one constant in life. This past year brought many changes as Partners made a major shift in its role. When the CoC transitioned to its own board and governance charter, Partners moved from a "lead role" into administrative and operational supportive. Yet, the basics of our work remain the same.

**Connect** - The day to day operations of our agencies limit their opportunity to stay attuned to the changing guidance from HUD. Partners helps to provide this necessary information and also meets directly with coaches through the **Built for Zero Initiative** to keep our community focused on the chronic and veterans experiencing homelessness. Partners also offers guidance to the Continuum agencies providing housing and helping to restore the lives of those who are formerly homeless.

During this fiscal year, our providers housed 17 individuals who were chronically homeless and 96 veterans experiencing homelessness. As of September 30, 2017, we have 29 individuals on our chronic by name list and 53 veterans on our veteran by name list. Additionally, our providers housed 722 people during that time period who are not veterans or chronically homeless individuals.

**Support** - Partners provides the relational glue among community agencies and a financial underpinning through the U.S. Department of Housing and Urban Development (HUD), the State of North Carolina, and the City of Greensboro. Partners also implements and manages the local Homeless Management Information System (HMIS) whereby local agencies input their data for aggregation as a CoC. **HMIS data is compiled by Debbie Bailey, our System Administrator, who provides oversight and technical support to 80 end users.** Data collection and submission is a requirement of all federal and state...
fundiers. Partners also manages and maintains an up to date by name list of veterin and individuals experiencing chronic homelessness in the CoC. **Partners manages the Allocation process for City of Greensboro funds (Nussbaum, CDBG, and ESG), which disperses approximately $733,000 into the Continuum. Partners is also the Collaborative Applicant for HUD Continuum of Care grant funds, which allocates approximately $2 million to our community each year and compiles and submits the annual regional application for NC ESG funds, approximately $245,000.**

*Advocate* - Partners has expanded this role and believes that advocacy best exemplifies our operation. Annually in the month of July, a team of Partners staff members meets with our congressional representatives during the National Alliance to End Homelessness conference to discuss the state of homelessness in our community.

Locally, we provide awareness through many different avenues such as poverty simulations and speaking engagements.

Each year, Partners hosts Home Run for Homelessness baseball game with the Greensboro Grasshoppers. At the 9th annual event in May 2017, our sponsors were long-time supporters Lincoln Financial and Westover Church. **We reached over 4,300 attendees with a message that homelessness can be rare, brief, and non-recurring.** Partners has secured Saturday, June 2, 2018 for its 10th Annual Home Run for Homelessness with the Greensboro Grasshoppers.

In moving toward the future, Partners will strengthen our organizational infrastructure and financial resources to support our mission and maximize our effectiveness. During 2018, Partners' staff, board, and stakeholders will engage in a strategic planning process. Foundations continue to look for innovative ideas and we must enhance our strategic partnerships to bring those ideas to life to address gaps in homelessness services and affordable housing needs.

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**The Year's Major Events in Brief**

**November 7, 2016** – Continuum of Care Strategic Planning session with OrgCode.

**December 2016** – Homeless Memorial Walk of Remembrance in Greensboro and Homeless Memorial Dinner in High Point.

**January 2, 2017** – Brian Hahne joins Partners Ending Homelessness as Executive Director, succeeding Darryl Kosciak.

**January 26, 2017** – Annual Point In Time Count.

**March 9, 2017** – Continuum of Care adopts a new governance charter, organizational structure, and board of directors, separate and apart from Partners Ending Homelessness.

**May 21, 2017** – Home run for Homelessness with Greensboro Grasshoppers. Our sponsors were long-time supporters Lincoln Financial and Westover Church.

**June 29, 2017** – Built for Zero on-site visit with Partners staff and CoC members. Following the meeting, individuals experiencing chronic homelessness total three—the lowest to date for this initiative.

**July 17 – 19, 2017** – Partners' staff members attend the annual National Conference to End Homelessness in Washington, DC.

**September 5, 2017** – Kara Hansen begins as Partners' Contracts, Grants and Operations Administrator.

**September 22, 2017** – Partners staff participate in annual Veterans Stand Down at Westover Church.

**September 25, 2017** – Ches Kennedy named Board Chair, succeeding Rev. Mike Aiken who had served for the past two years.

**September 26, 2017** – Partners staff submits HUD Continuum of Care grant collaborative application.
2016-2017 Financial Information
All figures are unaudited as of publication date

**Partners’ Funding Sources for Operations**

- Contributions and United Way Designations
- Grant Revenue - Local Foundations
- Grant Revenue - State (DPIH/Sandhills)
- Grant Revenue - City of Greensboro (ESG Admin)
- Grant Revenue - HMIS Admin
- Grant Revenue - HUD (Planning Grant)
- Interest Income
- Services (In Kind)
- Sponsorship Revenue - NAH
- UWGG Allocations

Total Operating Revenue - $363,372

**Partners’ Operating Expenses**

- Personnel
- Professional Fees
- Occupancy and Office
- Audit and Compliance
- Conferences and Training
- In Kind
- Other Operating Expenses

Total Operating Expenses - $359,336

**2016-2017 Funding to CoC Agencies**

- Housing First (current year Reich Family Foundation contribution and previous year Phillips Foundation income)
- City of Greensboro (Nussbaum, ESG, CDWG)
- NC ESG - 2017
- HUD CoC grant FY2016

Total Funding to CoC Agencies - $3,093,950

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Many thanks to our 2016-2017 funders for your friendship, your financial support, and your confidence in our organization and its mission.
Additional 2016-2017 Funders and Supporters

Amazon Smile (Anonymous Contributors)  The Allen Tate Foundation (Tate Cares 2016)
American Express (Employee Giving Program and Your Cause LLC, Trustee for Aramark
Give2Gether Campaign)  United Way of Greater High Point (Anonymous
Bank of America (Employee Giving Campaign)  Designations)
Emerywood Baptist Church  Special thanks to all of those individuals and
Greensboro Baseball, LLC  organizations—too numerous to list—who provided
High Point University - Bonner Leader Program housewarming baskets, hats, scarves, blankets, treat
bags and other materials for the comfort of those
experiencing homelessness in our community

Please note our new mailing address,

effective January 11, 2018:
Partners Ending Homelessness
815 Phillips Avenue
High Point NC 27263